



12 Questions To Ask Realtors To Help You Pick The Right One

Experience

1. How much experience do you have in real estate?
2. What is your experience in buying vs selling homes?
3. How familiar are you with the area?

Professional Skills

4. How do you stay organized?
5. How do you manage working with multiple clients at the same time?
6. What negotiation tactics do you normally use?

Availability

7. What are your work hours?
8. Do you work on the weekends?
9. How long should I expect it to take to hear back from you about scheduling showings?

Personality

10. How would you describe your personality?
11. What are your strengths and weaknesses?
12. What are you most proud of?